

Grants Professional Services (GPS) Training

One Day Customized Workshop
Onsite for Your Administrative Team
The best \$6K You'll Ever Spend!

About the Course:

Grants Professional Services' Vice President, Dr. Beverly Browning (Dr. Bev) and Account Manager, Cynthia Renea Oda, GPC, will provide one full day of onsite customized grant writing training for up to 20 members of your administrative team.

Suggested Course Content:

- Exploring private sector funding options for non-infrastructure needs
- Creating a 501(c)(3) community improvement fund (case study of a unit of government that worked with Dr. Bev to create a foundation/ corporate eligible grant applicant entity and the types of projects that have been funded)
- Creating and motivating an internal grant writing team
- Private-sector grant writing expectations versus public-sector expectations
- Leveraging your limited financial resources by initiating and/or expanding community partnerships
- Polishing your perfect phrases to win a highly competitive grant funding opportunity (writing exercises for the brave!)

About the Facilitator:

As Vice President of Grant Professional Services, Dr. Bev Browning shares her extensive knowledge and success with eCivis customers. She brings four decades of grant expertise that includes grant writing, contract bid responses, and organizational development. She is the author of dozens of grants-related publications, including *Grant Writing For Dummies™* and *Perfect Phrases for Writing Grant Proposals*. Dr. Browning holds an honorary doctorate in Business Administration, a Master's in Public Administration, and a Bachelor's in the Management of Human Resources. She is a member of the Grant Professionals Association and has been a frequent presenter at their national conferences. Dr. Browning's team of associates has won more than \$350 million in grant and contract bid awards. She is also Director of the Grant Writing Training Foundation and has developed multiple training curricula for her nationwide workshops and Grant Writing Boot Camp™ program.

Schedule Your Customized Onsite Training Today! Please call (877) 232-4847, ext. 6203.